

Megger – Case Study

About Megger

Megger is one of the leading providers of electrical testing equipment and measuring instruments for electrical power applications. Megger provides a full service solution to meet customer's electrical test and measurement needs.

Megger's product offering spans 30 distinct product groups with over 1,000 specific products.

Key Issues

Megger needed a reliable freight forwarder, and looked for a partner who would deliver the goods. Andrew Eberlein, Site Services Megger, led the search for a new service partner.

"When it came to review time we were open minded as we knew that choosing the right forwarder would have positive consequences for our supply chain. Having an expanding sales force located in many different countries meant that we needed a forwarder who could be responsive to our customer's timescales."

They were also looking for a forwarder who had offices placed globally, in order to reduce the chance of communication issues between forwarders.

Proposed Solutions

- Toll member of staff in-house to ensure cohesion between the two companies' supply chains, processes and systems
- Key contacts available within each Toll office covering all Megger locations – USA, Canada, Mexico, UK, Paris, France, Mumbai, India and Bahrain.

Outcomes Achieved

- All airfreight exports and imports handled by Toll
- Management of inbound and outbound courier shipments
- Manage all routed agent deliveries
- Successful in-house plant which has reduced the risk of communication issues between different forwarders, and office locations
- Timescales are successfully met!