

German Team Boosted by New Sales Head

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Stefan Testi has been appointed the new Sales Director for Toll Global Forwarding's operations in Germany. Stefan's role is to manage the German sales team, and to further accelerate Toll Global Forwarding's recent growth particularly within key markets of the Middle East, Australasia and the USA.

Stefan began his logistics career at chemicals and pharmaceutical giant Hoechst, before moving into the forwarding industry. He has spent over 20 years in a variety of senior posts with leading companies including Kombiverkehr, Danzas, DHL and Atege.

Stefan reports to the head of Toll Global Forwarding's operations in Germany, Cédric Faivre. Cédric said, "Since September 2010 we have invested heavily in additional operations and sales personnel in Germany. We enter 2011 with a larger and even more impressive staff resource that will enhance service standards for our existing customers, and support our ambitious growth plans.

"Stefan's appointment adds significantly to our sales power. The performance of our business is currently very positive, and we intend to maintain this momentum with the addition of further business capabilities, such as perishables."

TGF Germany has bases at Düsseldorf, Hanover, Munich and Stuttgart, with the main air hub in Frankfurt and the main sea hub in Hamburg. Toll Global Forwarding's German expansion echoes the division's growth strategy across the entire Europe and Middle Eastern region.