

Daikin celebrates 25 years with Toll Global Forwarding

Toll Global Forwarding has just recently celebrated 25 years of partnership with one of its top customers, Daikin Australia Pty Ltd.

The Daikin Australian business of this Japanese company, has now become the third largest market in the world. Daikin is a world leader in air conditioning and the largest manufacturer in Japan. They source their products from Japan, Thailand and Singapore, and work with Toll to bring them to Australia where they are sold.

Originally a customer of Brambles International Cargo who was acquired by Tranzlink and then Toll, Daikin has always remained loyal. Bob Woodhouse, Managing Director of Daikin has been with the company for the duration of the Toll relationship, and it has been his total commitment to forging strong partnerships with strategic partners that has seen his company grow dramatically over the past 25 years.

Toll Global Forwarding plays a strategic part in their freight forwarding, customs clearance and delivery to their distribution centres in both Australia and New Zealand.

David Bushell of Toll Global Forwarding, who has been involved in developing the association from its early beginnings said, "The reason the partnership has been so successful, was that our dialogue has always been so open and honest and with this, it has developed a total trust of one another, to the extent, that both companies consider each other equal, in our relationship. There are plans in place for us to formalise an extension of the partnership so that we can jointly accomplish further milestones".

The Toll and Daikin teams celebrated the momentous milestone with a luncheon. Both parties made speeches and Toll presented their loyal client with a silver tray, which was inscribed "Daikin and Toll 25 years in Partnership".



Above and Left
Daikin Australia and Toll Global Forwarding staff meet at Daikin Australasian Head Quarters in Sydney, to commemorate the milestone of their strategic partnership.